# Delta Electronics, Inc. 1Q 2023 Results

台達電子2023年第一季財報法人說明會

28 April 2023



 The financial numbers hereby are based on International Financial Reporting Standards (IFRS)

本簡報財務數字係根據國際財務報導準則編製

Cumulative consolidated numbers have been reviewed by CPA

合併數字經會計師核閱



# **1Q 2023 Financial Results**

2023年第一季結算數字



#### **Sales Revenues & Gross Profits**

合併營收及毛利







# Operating Profits & Expenses 營業淨利及費用

10.2%

9.1%

| NT\$ billion<br>新台幣十億元 |   |                   |   |   |                   |
|------------------------|---|-------------------|---|---|-------------------|
| R&D SG&A OP            | <ul><li>6.9</li><li>8.2</li><li>7.5</li></ul> | 7.7<br>9.1<br>9.6 | <ul><li>8.4</li><li>10.2</li><li>13.6</li></ul> | <ul><li>8.8</li><li>10.1</li><li>10.7</li></ul> | 7.7<br>9.5<br>8.4 |
| (% of sales)           | 1Q22  | 2Q22              | 3Q22  | 4Q22  | 1Q23              |
| R&D                    | 8.3%  | 8.5%              | 8.0%  | 8.3%  | 8.3%              |
| SG&A                   | 9.9%  | 10.1%             | 9.6%  | 9.6%  | 10.2%             |
| OPEX                   | 18.3%   | 18.7%             | 17.5%   | 17.8%   | 18.5%             |

12.7%

10.7%

|               | <b>Y/Y</b><br>年對年 | Q/Q<br>季對季 |
|---------------|-------------------|------------|
| R&D<br>研發費用   | +12%              | -12%       |
| SG&A<br>銷管費用  | +16%              | -6%        |
| OPEX<br>總營業費用 | +14%              | -9%        |
| OP<br>營業淨利    | +13%              | -22%       |



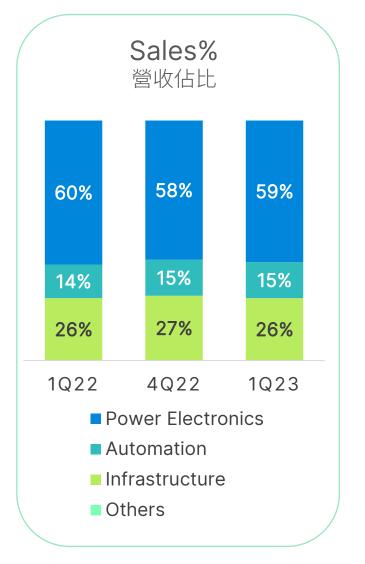
OPM

9.0%

# **Performance by Segment**

主要部門表現

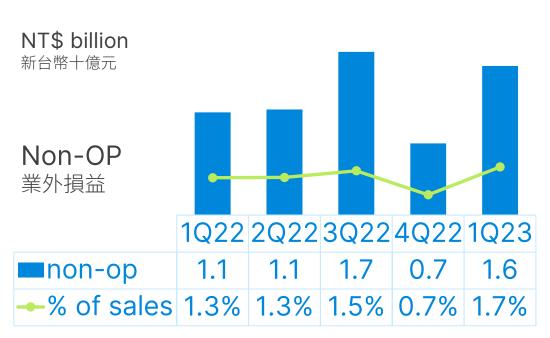
| NT\$ million<br>新台幣百萬元         | Sales  | Y/Y  | Q/Q  | Profits | Y/Y  | Q/Q  |
|--------------------------------|--------|------|------|---------|------|------|
| Power<br>Electronics<br>電源及零組件 | 54,594 | +11% | -11% | 6,969   | +25% | -26% |
| <b>Automation</b><br>自動化       | 13,921 | +19% | -9%  | 509     | -22% | +4%  |
| Infrastructure<br>基礎設施         | 24,301 | +14% | -16% | 929     | -26% | +15% |





## **Non-operating Profits**

業外損益



\*包含透過損益按公允價值衡量之有價證券已實現及未實現評價損益、股利收入、採用權益法認列之投資損益及處分損益等

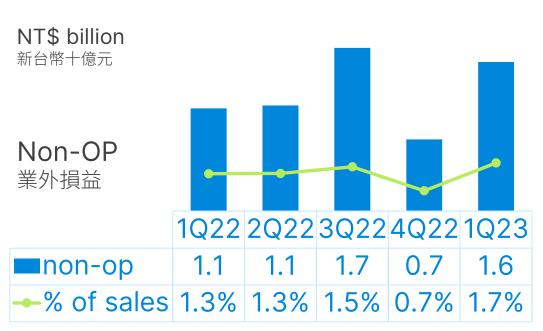
\*The item includes realized and unrealized evaluations of gains or losses from financial assets at fair value through profit or loss, dividend income, share of profit(loss) of associates accounted for under the equity, and gain (loss) on disposal of associates accounted for under the equity, etc.

| NT\$ million<br>新台幣百萬元                             | 1Q22  | 4Q22  | 1Q23  |
|--|-------|-------|-------|
| Gain on disposal of investment*<br>處分投資損益*         | (17)  | 317   | 425   |
| Interest income<br>利息收益                            | 18    | 40    | 118   |
| FX income and valuation of FX forward 滙兌損益及遠匯評價損益等 | 312   | (324) | 183   |
| Others<br>其他                                       | 757   | 713   | 827   |
| Total<br>合計  | 1,070 | 746   | 1,553 |



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## **Profits before Tax v.s EBITDA**

稅前淨利及息稅折舊及攤銷前利潤

#### NT\$ billion

新台幣十億元

| Profits before tax | •     |       |       |       | •     |
|--------------------|-------|-------|-------|-------|-------|
| 稅前淨利               | 1Q22  | 2Q22  | 3Q22  | 4Q22  | 1Q23  |
| <b>■</b> PBT       | 8.5   | 10.9  | 15.1  | 11.5  | 10.0  |
| → % of sales       | 10.3% | 12.0% | 14.3% | 10.9% | 10.7% |

| EBITDA<br>息稅折舊及<br>攤銷前利潤                      |       |       |       |       |       |
|---|-------|-------|-------|-------|-------|
| 1XL 27 17 17 17 17 17 17 17 17 17 17 17 17 17 | 1Q22  | 2Q22  | 3Q22  | 4Q22  | 1Q23  |
| <b>■</b> EBITDA                               | 13.1  | 15.6  | 20.1  | 16.7  | 15.3  |
| → % of sales                                  | 15.9% | 17.3% | 19.0% | 15.8% | 16.5% |

|                               | <b>Y/Y</b><br>年對年 | Q/Q<br>季對季 |
|-------------------------------|-------------------|------------|
| Profits<br>before tax<br>稅前淨利 | +17%              | -14%       |
| EBITDA<br>息稅折舊及<br>攤銷前利潤      | +17%              | -9%        |



## **Net Profits after Tax**

稅後淨利

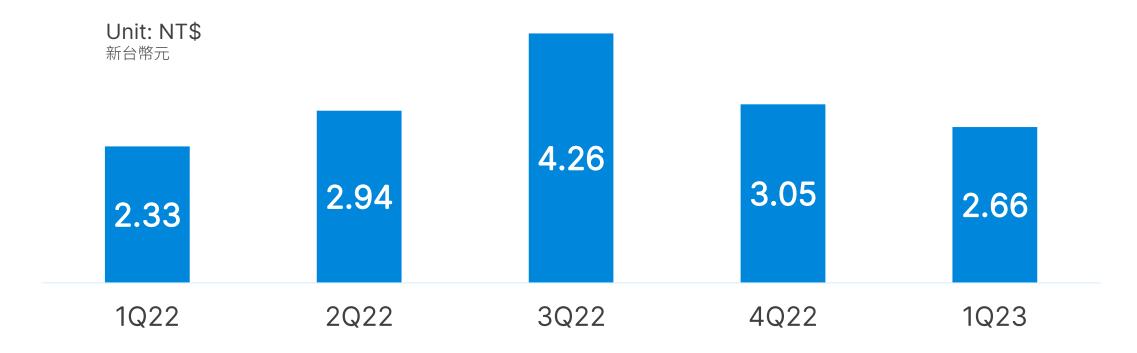
| NT\$ billion<br>新台幣十億元           |      |      |       |      |      |
|----------------------------------|------|------|-------|------|------|
| Net profits<br>after tax<br>稅後淨利 |      |      |       |      |      |
| 1ル1×7チイツ                         | 1Q22 | 2Q22 | 3Q22  | 4Q22 | 1Q23 |
| 一稅後淨利                            | 6.1  | 7.6  | 11.1  | 7.9  | 6.9  |
| ┷稅後淨利率                           | 7.3% | 8.5% | 10.4% | 7.5% | 7.4% |

|                          | Y/Y<br>年對年 | Q/Q<br>季對季 |
|--------------------------|------------|------------|
| Net profits<br>after tax | +14%       | -13%       |

| NT\$ million<br>新台幣百萬元               | 1Q22    | 4Q22    | 1Q23    |
|--------------------------------------|---------|---------|---------|
| Profit before income tax 稅前淨利        | 8,539   | 11,524  | 9,959   |
| Income tax<br>所得稅                    | (1,709) | (2,427) | (1,988) |
| Non-controlling<br>interest<br>非控制權益 | (771)   | (1,187) | (1,063) |
| Net profit after<br>tax<br>稅後淨利      | 6,059   | 7,910   | 6,908   |



#### **EPS** 每股淨利



\*EPS based on shares outstanding of 2,598 million.

每股盈餘之設算基於在外流通股數25.98億股。



## **Business Category**

業務分類



#### Power Electronics



#### **Automation**



#### Infrastructure

- Power supplies 電源供應器
- Fans & thermal 風扇及散熱管理
- Passive components 被動元件
- On-board EV solutions 汽車電子

- Industrial automation 工業自動化
- Building automation 樓宇自動化

#### **ICT** Infrastructure

資通訊基礎設施

- Telecom power 通信電源
- Datacenter solutions 資料中心解決方案
- Networking 網通系統

#### **EIS Infrastructure**

能源基礎設施

- Off-board EV charger 電動車充電設備
- Renewable energy
   & Energy Storage System
   可再生能源及儲能設備
- Display 視訊系統



# Smarter. Greener. Together.

